



Trade Opportunities Alert

July 29, 2014



Following is information on international companies seeking to purchase or distribute Georgia products. These leads were developed by the Georgia Department of Economic Development (GDEcD) and/or GDEcD's International Representatives. For assistance in following up on these leads or to take advantage of other programs offered by GDEcD, please contact the person listed by the opportunity below.

NOTE: The interested companies MUST include their complete contact details (address, state, e-mail, etc.) and a company profile when responding to these opportunities.

PRODUCTS/SERVICES SOUGHT IN THIS BULLETIN:

1. CARDIAC, SPINE AND NEUROLOGICAL SURGICAL PRODUCTS - BRAZIL
2. ENDOSCOPY, ULTRASOUND AND PROFESSIONAL IMAGE EQUIPMENT - BRAZIL
3. MEDICAL DEVICES AND EQUIPMENT - ISRAEL
4. GOURMET FOOD AND BEVERAGE PRODUCTS - BRAZIL
5. BEVERAGE AND FROZEN FOOD PRODUCTS - BRAZIL
6. POTATO WEDGES AND RICE - BRAZIL
7. BAKERY GOODS AND FROZEN FOODS - BRAZIL
8. FRUIT PRODUCTS AND CONDIMENTS - BRAZIL
9. ORGANIC FOOD PRODUCTS - CANADA
10. BAKERY PRODUCT INGREDIENTS - CANADA
11. ALTERNATIVE SNACK PRODUCTS - CANADA
12. AVOCADOS AND CITRUS FRUITS - CHILE
13. ORGANIC FOOD PRODUCTS - ISRAEL
14. SWEETS AND CONFECTIONARY PRODUCTS - ISRAEL
15. CHEESE AND WINE - SOUTH KOREA
16. VARIOUS AGRICULTURAL MACHINERY PRODUCTS - ISRAEL
17. ELECTRO-OPTIC DEFENSE PRODUCTS - ISRAEL
18. MONITORING & MEASUREMENT DEVICES FOR WATER TREATMENT - CHILE
19. CLEAN ENERGY EQUIPMENT - CHILE
20. MINING AND TOPOGRAPHIC EQUIPMENT - CHILE
21. FORESTRY AND PAPER PRODUCTS - CHILE
22. FORESTRY AND TIMBER-BASED PRODUCTS - CHILE
23. ELECTRICAL AND INDUSTRIAL PRODUCTS - CHILE
24. VERTICAL LATHE - CHILE
25. METAL STUDS - CHILE
26. VARIOUS TIMBER PRODUCTS - CHILE
27. PAINTS, CONSTRUCTION MATERIALS AND CLEANING DETERGENTS - ISRAEL

28. ESSENTIAL OILS AND AROMATIC RAW MATERIALS - BRAZIL
29. CHEMICAL PRODUCTS - BRAZIL
30. VARIOUS CHEMICAL PRODUCTS - BRAZIL
31. VARIOUS CONSUMER GOODS - ISRAEL
32. AUTOMOTIVE REPLACEMENT PARTS - ISRAEL
33. MECHANICAL AND ELECTRICAL AUTOMOTIVE PARTS - ISRAEL

MEDICAL & BIOTECH OPPORTUNITIES

ID #: JULY292014TOA01

PRODUCT 1: CARDIAC, SPINE AND NEUROLOGICAL SURGICAL PRODUCTS

Brazilian distributor seeks Georgia company for the supply of cardiac, spine and neurological surgical products.

ID #: JULY292014TOA02

PRODUCT 2: ENDOSCOPY, ULTRASOUND AND PROFESSIONAL IMAGE EQUIPMENT

Brazilian distributor seeks Georgia company for the supply of endoscopy, ultrasound and professional image equipment and accessories.

ID #: JULY292014TOA03

PRODUCT 3: MEDICAL DEVICES AND EQUIPMENT

Israeli distributor seeks Georgia company for the supply of equipment within nano technology analysis, optical microscopes, analytical chemistry, X-ray Fluorescence (XRF) and X-ray Diffraction (XRD) Analyzers, general laboratory equipment and materials testing technology areas.

CONTACT

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AGRICULTURAL OPPORTUNITIES

ID #: JULY292014TOA04

PRODUCT 4: GOURMET FOOD AND BEVERAGE PRODUCTS

Brazilian food importer and distributor seeks Georgia supplier of alcoholic beverages, such as wine, preserves, gourmet products for foodservice, specialty stores and high-end supermarket food products, among others.

ID #: JULY292014TOA05

PRODUCT 5: BEVERAGE AND FROZEN FOOD PRODUCTS

Spanish retailer in Brazil seeks Georgia company for the supply of varying frozen food and beverage products. Sample products could include alcoholic beverages (such as beer); fruit juice (100% juice, nectars); dairy products (ice cream); bakery products (sweet and savory biscuits, crackers); frozen processed foods (frozen processed potatoes, meats and battered foods, such as chicken nuggets); among others. Retailer requested specifically for one 40" container/month of frozen French fries.

ID #: JULY292014TOA06

PRODUCT 6: POTATO WEDGES AND RICE

Brazilian restaurant chain seeks Georgia supplier to provide 15 tons of potato wedges per month and five (5) tons per month, up to 100 tons of rice.

ID #: JULY292014TOA07

PRODUCT 7: BAKERY GOODS AND FROZEN FOODS

Large company in Brazil seeks Georgia company to supply bakery goods and frozen foods (read-to-eat meals, frozen French fries, frozen vegetables, frozen fruits).

ID #: JUNE292014TOA08

PRODUCT 8: FRUIT PRODUCTS AND CONDIMENTS

Brazilian supermarket chain seeks Georgia supplier of apple juice (in bulk for private label), cherries, condiments (ketchup, spicy mustard), dry fruits among other food products.

ID #: JULY292014TOA09

PRODUCT 9: ORGANIC FOOD PRODUCTS

Canadian distributor seeks food samples from Georgia companies ideally with \$10M-\$15M in sales for natural organic foods; gluten free food products; non GMO foods; kosher products; and shelf-stable products with nothing less than nine-month shelf life.

ID #: JULY292014TOA10**PRODUCT 10: BAKERY PRODUCT INGREDIENTS**

Canadian manufacturer seeks Georgia supplier of bakery ingredients such as yeasts, improvers, break mixes (e.g. flat bread, naan), and muffin mixes, tea biscuits, peanuts, peanut powder, margarine and vegetable oil. Manufacturer is also interested in organic and gluten free products. Manufacturer is actively sourcing additional lines to carry in bakery/deli.

ID #: JULY292014TOA11**PRODUCT 11: ALTERNATIVE SNACK PRODUCTS**

Canadian distributor seeks initial 4-6 skids of snack type food products from Georgia suppliers.

ID #: JULY292014TOA12**PRODUCT 12: AVOCADOS AND CITRUS FRUITS**

Chilean manufacturer seeks Georgia company to supply avocado and citrus fruits packing line with output capacity of 100 bins or 40 tons per hour.

Deadline: August 31, 2014

ID #: JULY292014TOA13**PRODUCT 13: ORGANIC FOOD PRODUCTS**

Israeli distributor seeks Georgia company to help increase its wide range of organic products.

ID #: JULY292014TOA14**PRODUCT 14: SWEETS AND CONFECTIONARY PRODUCTS**

Israeli importer seeks to reach U.S. and Georgia markets. Importer would like to partner with Georgia companies doing business in sweets and confectionary market.

ID #: JULY292014TOA15**PRODUCT 15: CHEESE AND WINE**

Korean company seeks Georgia supplier that can export 2,000 tons (MT) of cheese per year. Company also seeks wine suppliers that can supply wine at \$1 - \$2 per bottle. Wine can be red or white and has to have decorative labeling.

CONTACT

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AGRICULTURAL MACHINERY OPPORTUNITIES**ID #: JULY292014TOA16****PRODUCT 16: VARIOUS AGRICULTURAL MACHINERY PRODUCTS**

Israeli importer seeks Georgia supplier of agricultural equipment, poultry equipment, sorting machines, forklifts and trucks.

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AEROSPACE AND DEFENSE OPPORTUNITIES**ID #: JULY292014TOA17****PRODUCT 17: ELECTRO-OPTIC DEFENSE PRODUCTS**

Israeli importing and distributing company seeks defense and security / HLS related products within electro-optics industry from Georgia companies.

CONTACT

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ENVIRONMENTAL OPPORTUNITIES

ID #: JULY292014TOA18

PRODUCT 18: MONITORING & MEASUREMENT DEVICES FOR WATER TREATMENT

Chilean company seeks Georgia company for the supply of equipment for water treatment plants. Examples of equipment include water plant monitoring and control equipment, water purification devices and arsenic removal systems.

Deadline: August 31, 2014

ID #: JULY292014TOA19

PRODUCT 19: CLEAN ENERGY EQUIPMENT

Chilean company seeks Georgia company to provide non-destructive inspection equipment for non-conventional renewable energy generation systems, such as eolic (e.g. rotary machinery diagnosis, vibration detection).

Deadline: August 31, 2014

CONTACT

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BUILDING AND CONSTRUCTION OPPORTUNITIES

ID #: JULY292014TOA20

PRODUCT 20: MINING AND TOPOGRAPHIC EQUIPMENT

Chilean manufacturer seeks Georgia company to provide topographic, mining exploration and geology instruments and equipment.

ID #: JULY292014TOA21

PRODUCT 21: FORESTRY AND PAPER PRODUCTS

Chilean pulp and paper manufacturer seeks Georgia company for supply of various inputs to support forestry and paper industries. Company supports manufacturing of forestry, pulp, paper, folding boxboard, tissue products, newsprint, multi-walled paper sacks and corrugated cardboard boxes products.

ID #: JULY292014TOA22

PRODUCT 22: FORESTRY AND TIMBER-BASED PRODUCTS

Chilean company seeks Georgia supplier of forestry and wood-based products. The company's main business lines are wood pulp, wood panels, sawn timber, forestry products and energy focused products.

ID #: JULY292014TOA23

PRODUCT 23: ELECTRICAL AND INDUSTRIAL PRODUCTS

Chilean manufacturing company seeks Georgia company for the supply of LED lighting (industrial & residential), huckbolt fasteners or wear protection ceramics for industrial applications.

ID #: JULY292014TOA24

PRODUCT 24: VERTICAL LATHE

Chilean manufacturer seeks Georgia company to provide a new, used or refurbished vertical lathe. Characteristics of desired lathe include: 2.5 meters height, 4-4.5 meters turning capacity and 30 tons load capacity.

Deadline: August 31, 2014

ID #: JULY292014TOA25

PRODUCT 25: METAL STUDS

Chilean manufacturer seeks Georgia company to provide wear and impact studs, carbon chrome studs and tungsten core studs.

Deadline: August 31, 2014

ID #: JULY292014TOA26

PRODUCT 26: VARIOUS TIMBER PRODUCTS

Israeli importer of wood and veneer products seeks Georgia company to provide various types of wood to support importer's wood supply services.

ID #: JULY292014TOA27**PRODUCT 27: PAINTS, CONSTRUCTION MATERIALS AND CLEANING DETERGENTS**

Israeli importer and distributor seeks Georgia company for the supply of home cleaning domain and maintenance products, paints, paint accessories, glues and sealing products; goods relating to consumer's goods and building and construction good. Importer requests products to be sold on a "white label" basis.

CONTACT

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ADDITIONAL OPPORTUNITIES**ID #: JULY292014TOA28****PRODUCT 28: ESSENTIAL OILS AND AROMATIC RAW MATERIALS**

Brazilian distributor seeks Georgia supplier of essential oils and aromatic raw materials.

ID #: JULY292014TOA29**PRODUCT 29: CHEMICAL PRODUCTS**

Brazilian distributor seeks Georgia supplier of chemicals, such as, those of the food industry, automotive, footwear, cosmetics, among others.

ID #: JULY292014TOA30**PRODUCT 30: VARIOUS CHEMICAL PRODUCTS**

Brazilian distributor seeks Georgia company for the supply of chemicals for various applications.

ID #: JULY292014TOA31**PRODUCT 31: VARIOUS CONSUMER GOODS**

Israeli manufacturer seeks Georgia company for the supply of products in the areas of food, cosmetics, consumer goods chemicals & cleaning goods, textile & fashion.

ID #: JULY292014TOA32**PRODUCT 32: AUTOMOTIVE REPLACEMENT PARTS**

Israeli distributor seeks Georgia supplier of automotive replacement parts including: refinish paints, garage and body shop equipment and others.

ID #: JULY292014TOA33**PRODUCT 33: MECHANICAL AND ELECTRICAL AUTOMOTIVE PARTS**

Israeli distributor of after-market auto parts seeks Georgia company for the supply of mainly ignition parts and car care products, as well as other various brand new or original parts.

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